



Press Release

Contact: Phyllis Rowley
Email: phyllis.rowley@payxintl.com
Web: www.payxintl.com

FOR IMMEDIATE RELEASE
27 June 2011

PayX Streamlines Banks Vendor Selection Processes

27 June 2011

Following the launch of the 2011 PayX Acquiring and Switching Vendor Comparison Report, PayX International continues to extend their portfolio of Knowledge Services offerings with the launch of their streamlined Vendor Selection Service. From a unique position within the heart of the Payments Ecosystem PayX are ideally placed to offer customers independent, informed and current advice when entering into the challenging area of payments vendor selection.

Adrian Hausser, CEO said "Today's strategies specifically including partnering and purchasing decisions will impact banks and processors payments platforms for at least the next 10 years. These major decisions are particularly difficult in current times as the card-based payments industry is in an unprecedented period of change, meaning large opportunities and large threats. PayX's independence means we work with Banks and Processors around the world in the trusted circle as we have no bias. Our external experience helps organisations have wider market insights and hence make more informed and lower risk decisions from Payments Strategy through to implementations. The PayX Vendor Selection Service is yet another example of PayX productising its unique value into a low cost fast high value deliverable that is applicable worldwide."

PayX Vendor Selection Service includes:

- Independent, external guidance and extensive market knowledge to complement in-house expertise when defining your specific requirements and those to be considered to future proof your payments strategy
- Management of a focused vendor search to identify an appropriate shortlist which negates the Request for Information stage saving both time and money
- Development of a comprehensive Request for Proposal Document
- A full review and evaluation of all vendor responses leading to a suitable shortlist in line with customers procurement procedures
- At the end of the process you will have an impartial insight into which vendor is the most suitable partner for your long term business objectives

To find out more about PayX International and how we can help you develop your future proofed Payments Strategy please visit our website or contact us:

www.payxintl.com
Email: info@payxintl.com
UK & Ireland: +44 7990 831061
Europe: +356 2205 1100
Asia/Pacific +44 7990 831061
Middle East & Africa: +44 7990 831061
Americas: +1 404 482 9480